

Who we are

Cummins Inc., a global power leader, is a corporation of complementary business units that design, manufacture, distribute and service engines and related technologies, including fuel systems, controls, air handling, filtration, emission solutions and electrical power generation systems.

WORLD HEADQUARTERS

500 Jackson Street
Columbus, Ind., 47201

STOCK SYMBOL (traded on NYSE)

CMI

FOUNDED IN 1919

WEB SITE

www.cummins.com

SALES / EARNINGS

In 2012, Cummins earned **\$1.65 billion** on revenues of

\$17.3 billion.

FORTUNE 500 RANKING (2013)

160

EMPLOYEES

Worldwide, approximately

46,000 people.

More than 60 percent of the Company's employees are located outside the U.S.

CUSTOMERS

The Company's customers are located in approximately

190 countries

 and territories that

Cummins reaches through a network of more than

600

 company-owned and independent distributor

locations and approximately **6,500** dealer locations.

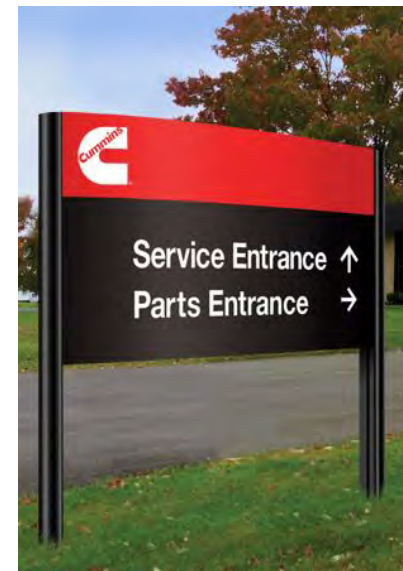




Cummins Inc. – A Data Driven Environmental Journey

Presented at the Indiana Partners for Pollution Prevention
Columbus, IN – April 2014

Todd Swingle – Director of Environmental Strategy
Joe Ehlers – Manager Manufacturing and HSE Systems



Cummins Inc. – Vision and Mission



Vision

“Making people’s lives better by unleashing the power of Cummins.”

Mission

We unleash the power of Cummins by:

- Motivating people to act like owners, working together.
- Exceeding customer expectations by always being the first to market with the best products.
- Partnering with our customers to make sure they succeed.
- Demanding that everything we do leads to a cleaner, healthier, safer environment.
- Creating wealth for all stakeholders.



Cummins definition of World Class HSE

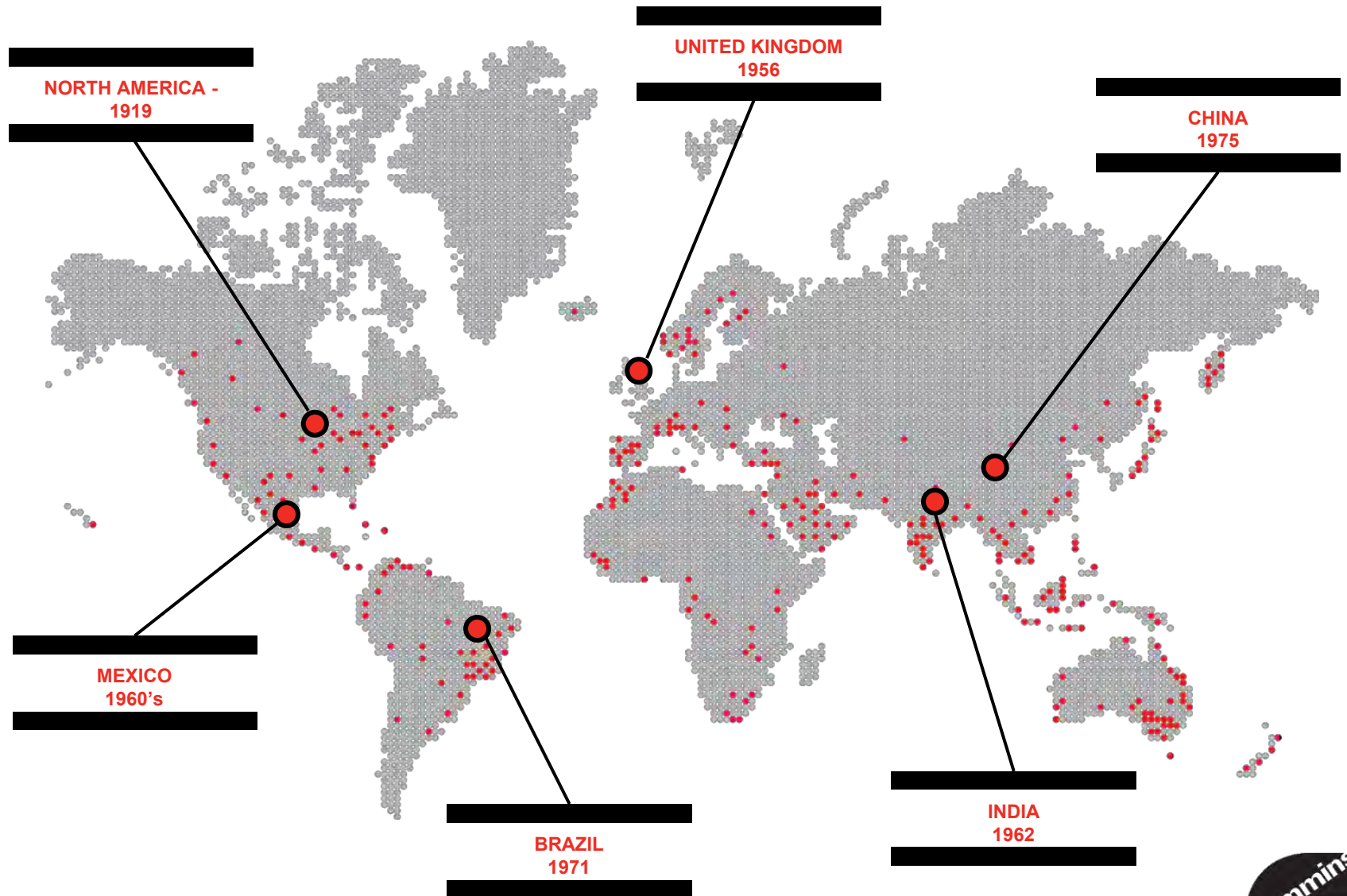


At Cummins, world class Health, Safety & Environment (HSE) is an overall culture in which HSE is an organizational value. Actively engaged and personally invested leaders and employees at all levels are working together to sustain and continuously improve HSE work methods, behaviors and conditions, beyond the expectations of legal regulations, industry targets and best-in-class indicators for excellence.

These defined, scalable and repeatable processes, which others choose to benchmark or emulate, are resulting in measurable improvement to the standard of living for our employees, contractors, stakeholders, families, communities and environment.



Cummins Inc. – A Worldwide Company



Cummins Business Snapshot

Diversified Global Power Leader – Four Complementary Businesses



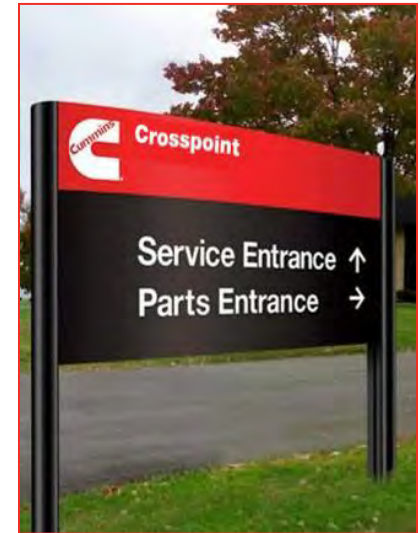
Engines



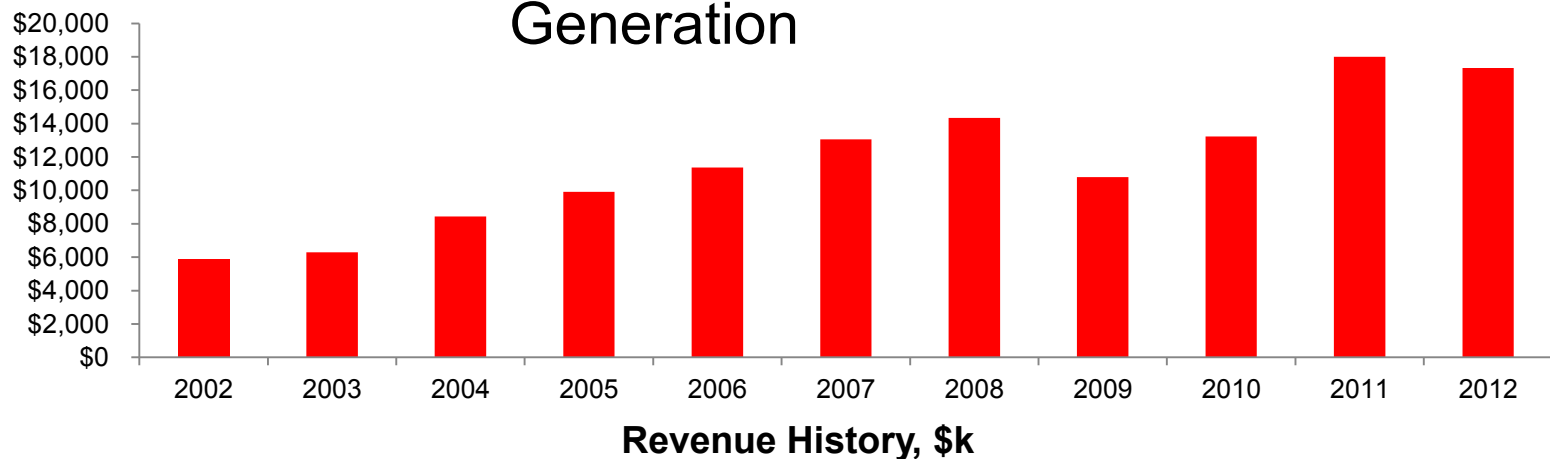
Power
Generation



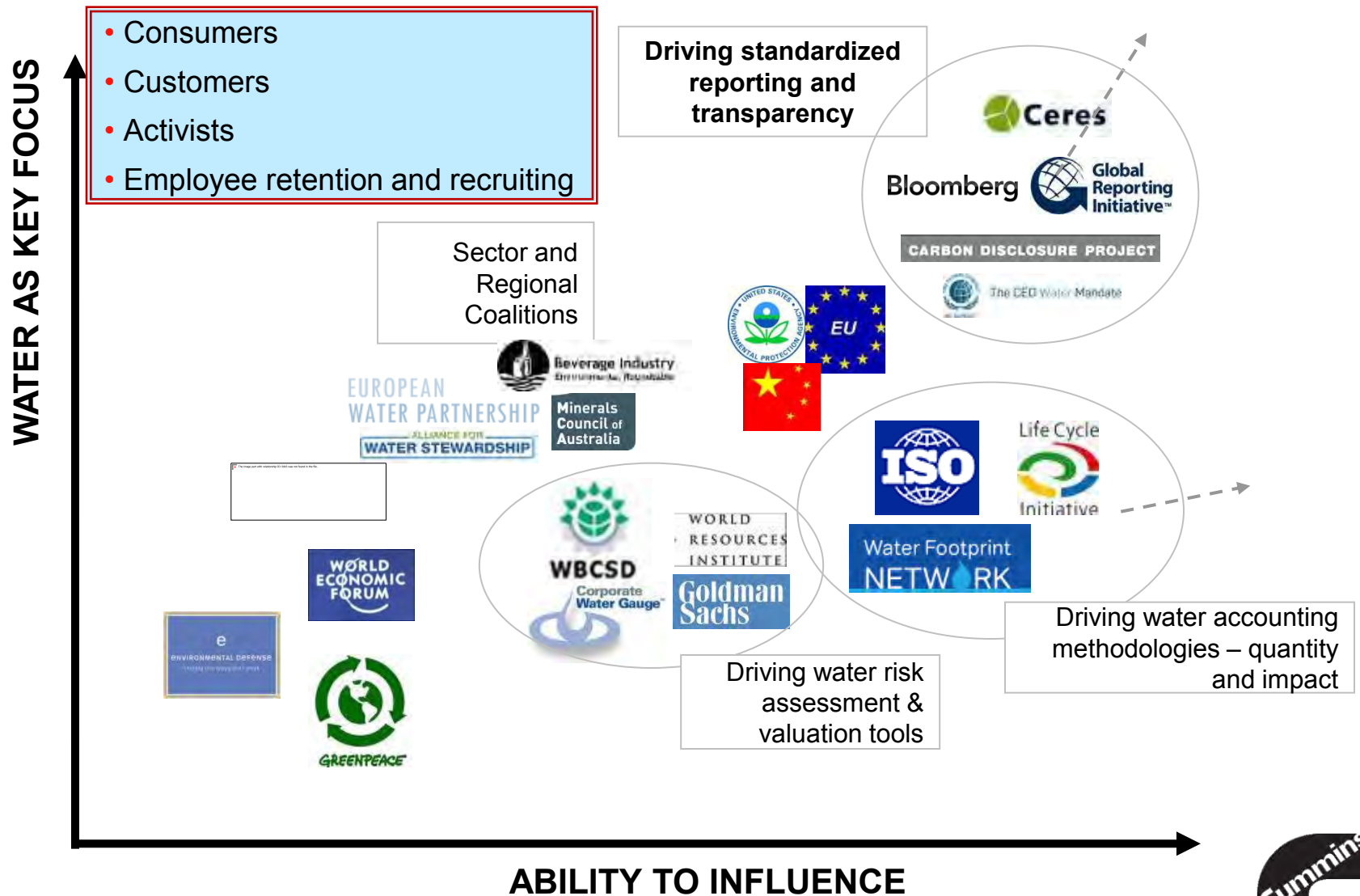
Components



Distribution



Stakeholder Interests Expanding – Water Shown



You Manage What You Measure ...

ENVIRONMENTAL COORDINATOR

PLANT MANAGER/SITE MANAGER

BU ENVIRONMENTAL FUNCTIONAL EXCELLENCE LEADER

CORPORATE ADMINISTRATOR



Telling the Story

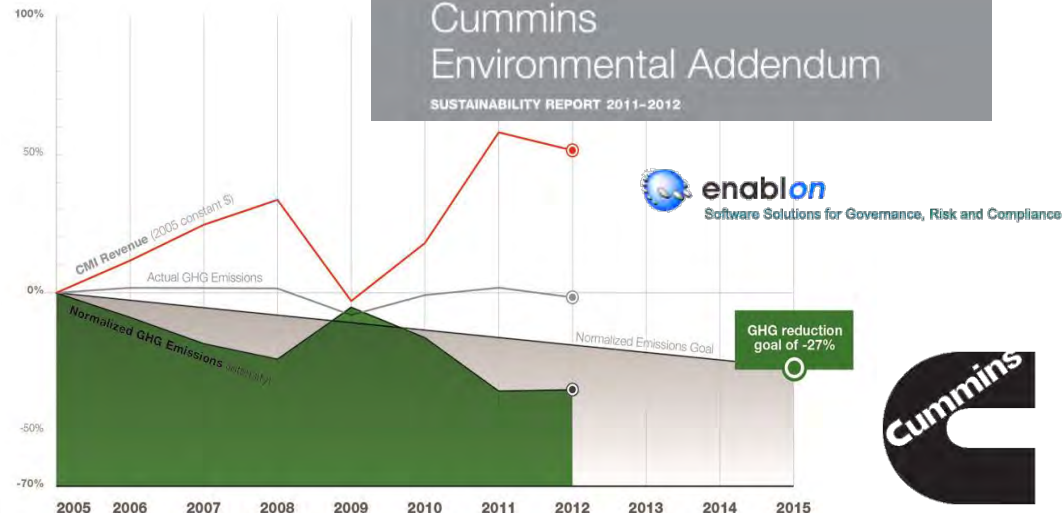
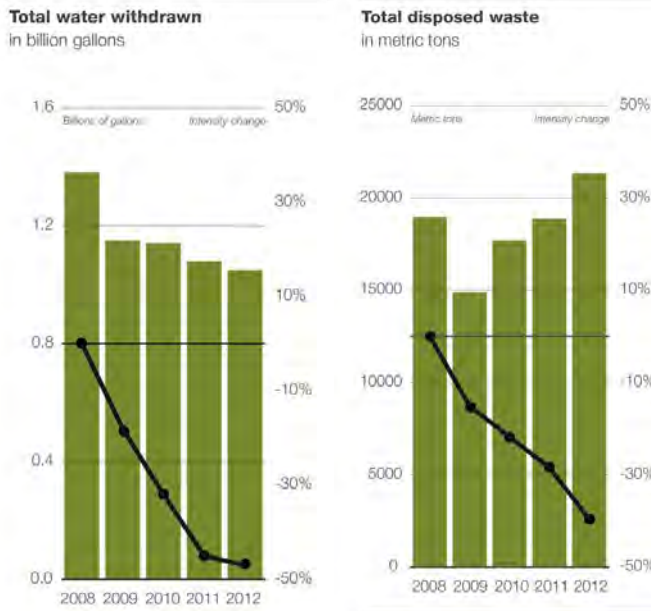


- 315 Reporting Sites
 - 66 Primary, 150 Calculated Indicators
- Understand CMI “footprint”
- Supports our 6-Sigma, Data Driven Culture
- Stakeholder Reporting
 - Sustainability Report
 - Dow Jones Sustainability Index
 - Carbon Disclosure Project
 - EPA Climate Leaders
 - U.S. Department of Energy
 - Carbon Reduction Commitment
 - Newsweek Green Companies

Innovative. Engaged. Sustainable.



And



Keys to Executing in a Complex World



1. Align business initiatives and IT efforts.
2. Separate the needs from the noise.
3. Standardizing business processes and tools.
4. Time required to obtain actionable information.
5. Sharing best practices.



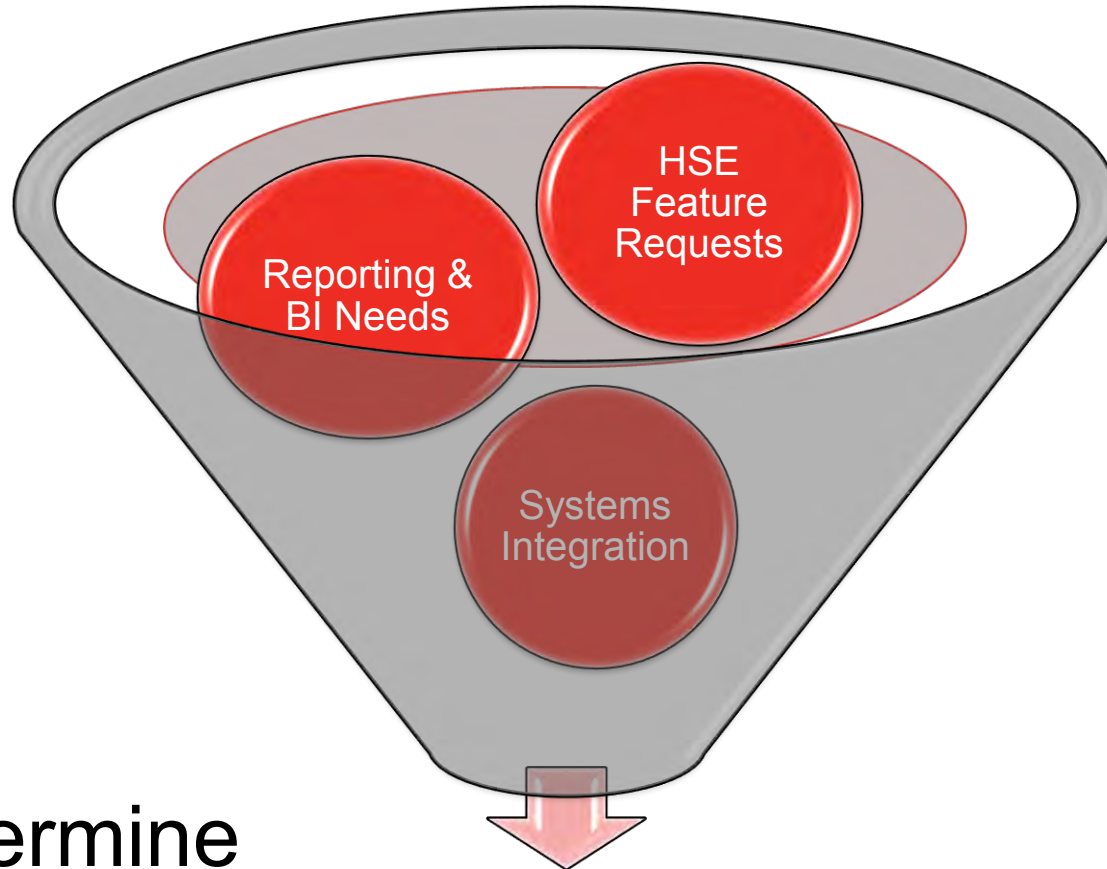
Team Synergy



Culture

**Organizing for
success:
making sure the
right people,
have the
correct level of
information, at
the right time.**

Filter the Noise



Determine Direction

1. Reduce Proliferation of HSE Tools.
2. Prioritize Site Level Efficiency Gains.
3. Achieve Business Intelligence Faster.

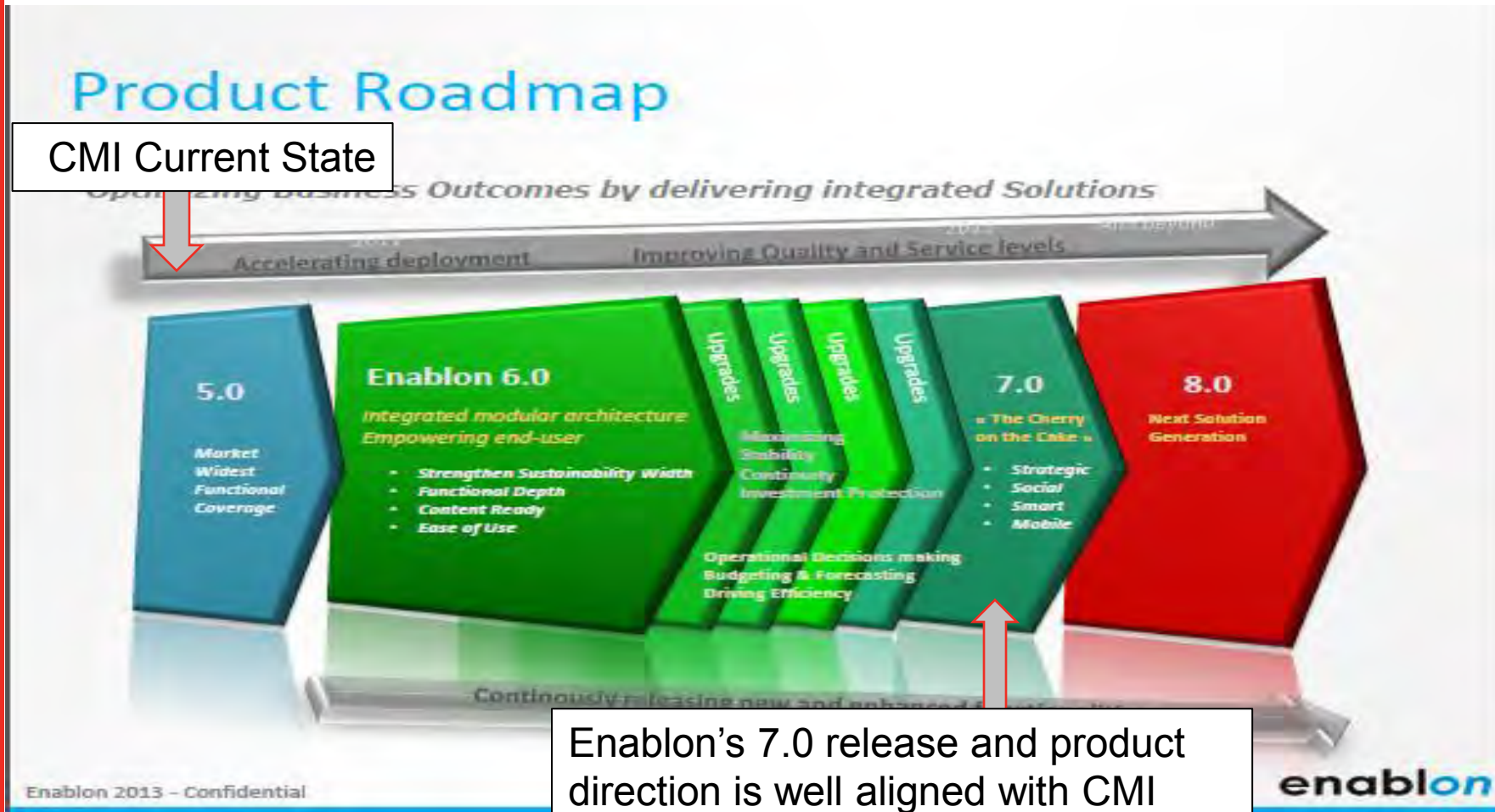
Improvements happen in the field!



Increased HSEMS efficiency = more time identifying risks/aspects and making improvements.



The Adoption Curve



Enablon's 7.0 release and product direction is well aligned with CMI needs.

Integrated IT system is required to support
Cummins' World Class HSE objectives:

- Common solutions and processes
 - Visibility
 - Speed
 - Adoption rate
- Reporting supports business analytics
- Focus on user experience to increase efficiency
- Retaining flexibility and entrepreneurship

One Cummins



Key Challenges Moving Forward



- Optimizing rate for global adoption
- Balancing current initiatives and future planning
- Funding and staffing (business & IT)
- Momentum during platform transition (Enablon 7.0)